



BUREAU VAN DIJK

Monthly M&A Activity Report

North America, May 2016

zephyr

m&a research
catalyst



The following report details mergers and acquisitions activity in North America in May 2016 using data from the Zephyr database.

It focuses on deal activity by target company.

Click [here](#) to access the raw data in an Excel spreadsheet.

Bureau van Dijk recently expanded its reach to cover an additional number of smaller development capital deals. This expansion has resulted in increased deal volumes and aggregated deal values across the North American data.

M&A volume and value decline

There were 1,872 mergers and acquisitions (M&A) worth a combined USD 103,526 million targeting North American companies announced during May. This represented a 14 per cent decline by value on the USD 120,121 million recorded in April and a 59 per cent decrease year-on-year (May 2015: USD 253,700 million).

Volume dropped at the slower rate of 4 per cent month-on-month and 15 per cent year-on-year (April 2016: 1,954 deals; May 2015: 2,213 deals).

In line with the overall trend, M&A targeting US companies also declined as 1,504 deals worth USD 92,219 million were recorded during May, compared to 1,560 deals worth USD 111,023 million in April and 1,859 deals worth USD 245,605 million in May 2015.

The value of investment in Canadian companies bucked this trend and increased during the four weeks under review to USD 11,393 million, up from USD 9,763 million in April and USD 8,205 million in May 2015.

North America deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
May-16	1,872	103,526
Apr-16	1,954	120,121
Mar-16	2,375	118,656
Feb-16	2,006	111,198
Jan-16	2,227	113,068
Dec-15	2,785	155,870
Nov-15	2,042	137,456
Oct-15	2,307	246,078
Sep-15	3,062	168,318
Aug-15	2,184	188,999
Jul-15	2,435	285,002
Jun-15	2,807	170,074
May-15	2,213	253,700



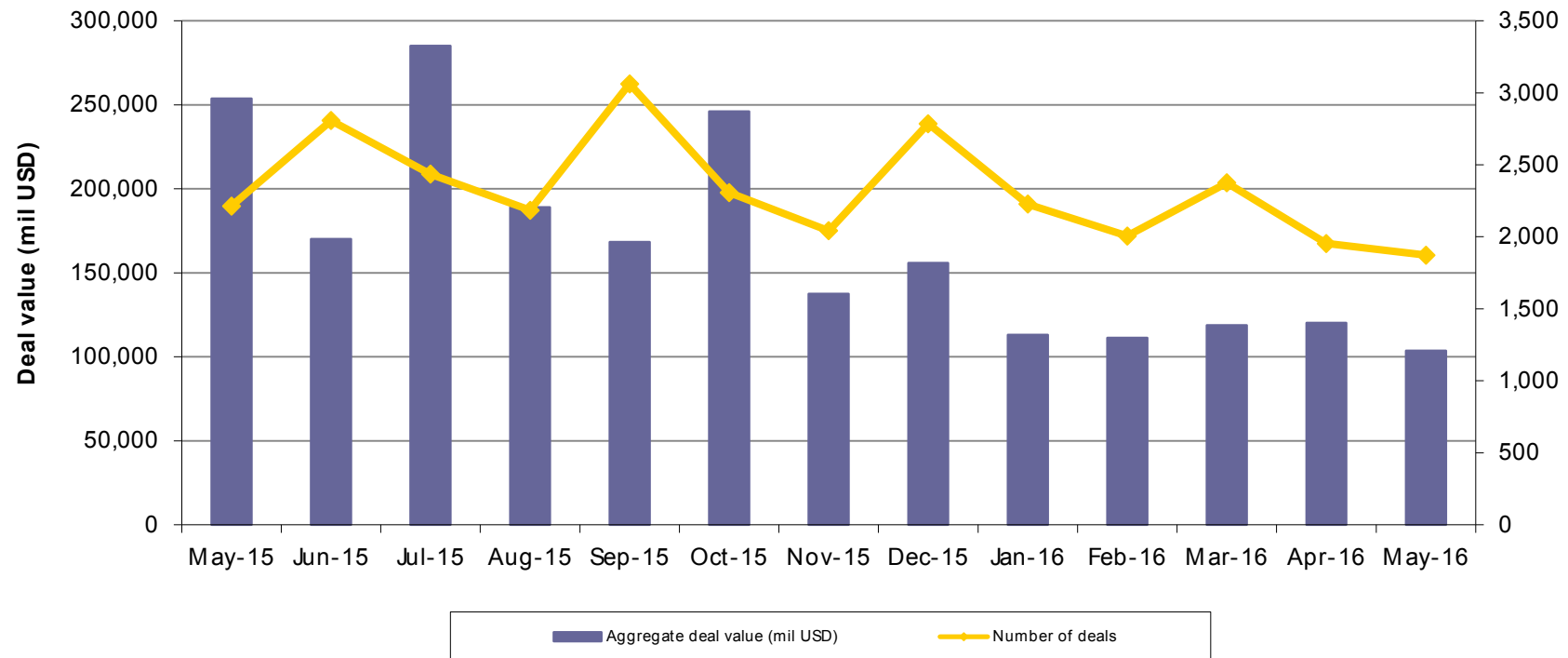
US deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
May-16	1,504	92,169
Apr-16	1,560	111,023
Mar-16	2,002	105,427
Feb-16	1,677	100,917
Jan-16	1,968	106,561
Dec-15	2,440	148,196
Nov-15	1,668	130,812
Oct-15	1,981	236,306
Sep-15	2,729	162,571
Aug-15	1,904	186,472
Jul-15	2,090	277,942
Jun-15	2,361	134,410
May-15	1,859	245,605

Canada deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
May-16	369	11,393
Apr-16	396	9,763
Mar-16	373	13,217
Feb-16	329	10,281
Jan-16	257	6,499
Dec-15	346	7,678
Nov-15	375	6,969
Oct-15	324	9,771
Sep-15	333	5,744
Aug-15	279	2,526
Jul-15	348	7,885
Jun-15	446	35,664
May-15	353	8,205

North America deals by volume and value





IMS Health targeted in top deal

All of the top 20 deals by value were worth more than USD 1,000 million in May and predominately targeted US-based businesses, with the exception of three Canadian firms. The largest M&A deal by value announced during the month was Quintiles Transnational's USD 8,750 million agreement to acquire Connecticut-based healthcare industry consultancy IMS Health Holdings.

This was followed by Hellman & Friedman's planned USD 7,500 million takeover of online healthcare cost manager MultiPlan from Starr Investment Holdings and Partners Group, as well as Computer Sciences' agreement to buy Hewlett Packard's enterprise services division for USD 7,000 million.

Two of the top 20 deals by value involved buyers from outside North America; Germany's Evonik Industries agreed to purchase Air Products and Chemicals' performance materials division for USD 3,800 million, while Papua New Guinea-based Oil Search signed on to buy InterOil for USD 2,230 million.

Primary sector dominated by value

Companies operating in the primary sector received the most investment in May, as deals worth a combined USD 14,012 million were announced, representing a 69 per cent increase on the USD 8,267 million notched up in April and a 4 per cent rise on USD 13,518 million in May 2015.

The primary sector was worth almost double second placed machinery, equipment, furniture and recycling, which was targeted in deals worth USD 7,355 million over the four weeks under review and was closely followed by the chemicals, rubber and plastics sector with USD 7,230 million.

In terms of volume businesses operating in the metals and metal products industry were most frequently targeted in May with 176 deals. Despite being the most popular in terms of M&A investment, this represents a 17 per cent decline month-on-month. Publishing and printing placed second with 104 deals, followed by machinery, equipment, furniture and recycling (100 deals) and the primary sector (71 deals).

Top 20 deals by value

	Deal value (mil USD)	Deal type	Target	Target country	Acquiror	Acquiror country	Deal status
1.	8,750	Acquisition 100%	IMS Health Holdings Inc.	US	Quintiles Transnational Holdings Inc.	US	Announced
2.	7,500	IBO majority stake	MultiPlan Inc.	US	Hellman & Friedman LLC; Leonard Green & Partners LP; GIC Pte Ltd	US; US; SG	Announced
3.	7,000	Acquisition 100%	Hewlett Packard Enterprise Company's enterprise services segment	US	Computer Sciences Corporation	US	Announced
4.	5,200	Acquisition 100%	Anacor Pharmaceuticals Inc.	US	Pfizer Inc.	US	Pending
5.	4,400	Acquisition 100%	Memorial Resource Development Corporation	US	Range Resources Corporation	US	Announced
6.	4,200	Acquisition 100%	FEI Company	US	Thermo Fisher Scientific Inc.	US	Announced
7.	3,800	Acquisition 100%	Air Products & Chemicals Inc.'s Performance Materials Division	US	Evonik Industries AG	DE	Announced
8.	3,430	Acquisition 100%	American Capital Ltd	US	Ares Capital Corporation; Ares Capital Management LLC	US	Announced
9.	3,107	Acquisition 100%	Manitoba Telecom Services Inc.	CA	BCE Inc.	CA	Announced
10.	2,700	IBO 100%	Vertafore Inc.	US	Vista Equity Partners Management LLC; Bain Capital LLC	US	Announced
11.	2,375	Capital Increase	Tribune Publishing Company Inc.	US			Announced
12.	2,230	Acquisition 100%	InterOil Corporation	CA	Oil Search Ltd	PG	Pending
13.	2,200	Acquisition 100%	Weyerhaeuser Company's pulp business	US	International Paper Company	US	Announced
14.	1,621	Acquisition 100%	InnVest Real Estate Investment Trust	CA	Bluesky Hotels and Resorts Inc.	CA	Pending
15.	1,350	Acquisition 100%	Krispy Kreme Doughnuts Inc.	US	Cotton Parent Inc.	US	Announced
16.	1,300	Acquisition 100%	LifeStorage LP	US	Sovran Acquisition LP	US	Announced
17.	1,222	Minority stake 1%	Walgreens Boots Alliance Inc.	US			Completed
18.	1,200	Capital Increase 8%	Digital Realty Trust Inc.	US			Completed
19.	1,182	Acquisition majority stake	GulfTex Energy LLC's 8,568 BOEPD producing assets located in the Eagle Ford Shale; Blackbrush Oil & Gas LP's 5,170 BOEPD producing assets located in the Eagle Ford Shale	US	EnerVest Ltd	US	Announced
20.	1,140	IBO 100% Bid 2 - Increased Bid	Apollo Education Group Inc.	US	AP VIII Queso Holdings LP	US	Pending

Top 20 private equity deals by value

	Deal value (mil USD)	Deal type	Target	Target country	General Partner/Fund Manager	Deal status
1.	7,500	IBO majority stake	MultiPlan Inc.	US	Hellman & Friedman LLC; Leonard Green & Partners LP	Announced
2.	2,700	IBO 100%	Vertafore Inc.	US	Vista Equity Partners Management LLC; Bain Capital LLC	Announced
3.	1,140	IBO 100% Bid 2 - Increased Bid	Apollo Education Group Inc.	US	Najafi Companies LLC; Apollo Global Management LLC; The Vistria Group LP	Pending
4.	643	IBO 100%	Xura Inc.	US	Siris Capital Group LLC	Pending
5.	525	Minority stake	LongPoint Minerals LLC	US		Completed
6.	500	Minority stake	Tanos Exploration II LLC	US	Quantum Energy Partners LP	Completed
7.	466	Minority stake 35%	Telus International Inc.	CA	Baring Private Equity Asia Ltd	Announced
8.	415	IBO 100%	High Ridge Brands Company	US	Clayton Dubilier & Rice Inc.	Announced
9.	300	Minority stake	Tall City Exploration II LLC	US	Denham Capital Management LP	Completed
10.	204	IBO 100%	InnovAge Foundation's assets	US	Welsh Carson Anderson & Stowe	Pending
11.	160	Minority stake	Clover Health Inc.	US	Sequoia Capital Operations LLC; First Round Capital LLC; Spark Capital Partners LLC; Nexus Venture Partners; Floodgate Management Company LLC; Greenoaks Capital Management LLC; AME Cloud Ventures LLC; Casdin Capital LLC; Arena Ventures LLC; Wildcat Venture Management Inc.	Completed
12.	150	Minority stake	Age of Learning Inc.	US	Iconiq Capital LLC	Completed
13.	150	Minority stake	Great Lakes Forests 2 Inc.	US		Completed
14.	140	IBO 100%	Symmetry Surgical Inc.	US	RoundTable Healthcare Management Inc.	Announced
15.	125	Minority stake	Teal Natural Resources LLC	US	NGP Energy Capital Management LLC; Pearl Energy Investment Management LLC	Completed
16.	100	Minority stake	BlueJack Energy Solutions LLC	US	Energy Spectrum Advisors Inc.	Completed
17.	88	Minority stake	Kateeva Inc.	US	Veeco Instruments Inc.; Sigma Partners LLC; New Science Ventures LLC; Spark Capital Partners LLC; BOE Technology Group Co., Ltd; Madrone Capital Partners LLC; DBL Investors LLC; Samsung Venture Investment Corporation; GP Capital Co., Ltd; Redview Capital Advisors Ltd; Dalian Cybernaut Venture Capital Management Co., Ltd	Completed
18.	75	Minority stake	VIptela Inc.	US	Sequoia Capital Operations LLC; Northgate Capital LLC; Redline Capital Management SA	Completed
19.	65	Minority stake	Aptinix Inc.	US	Frazier Management LLC; Adams Street Partners LLC; Beecken Petty O'Keefe & Company LLC; Latterell Venture Partners; New Leaf Venture Partners LLC; Osage Partners; Longitude Capital Management Company LLC; PathoCapital LLC; Goudy Park Management LLC	Completed
20.	60	Minority stake	BarkBox Inc.	US	August Capital Master Management Company LLC; RRE Ventures LLC; Resolute Ventures Inc.	Completed



PE value sustained in May

The value of private equity and venture capital (PE and VC) investment in North American companies in May declined slightly month-on-month as USD 20,590 million was notched up during the four weeks, compared to USD 20,692 million in April. A similar result was seen in the US as USD 19,940 million was invested there in May (April: USD 19,748 million), while investment in Canadian businesses declined 31 per cent to USD 650 million.

Volume was up slightly in May; there were 1,073 deals targeting North American companies recorded over the course of the month, compared to 1,007 deals in April. The US was targeted in 1,019 deals (April 2016: 969 deals), while Canada recorded 54 deals during the month (April: 37 deals).

The largest PE deal by value was a USD 7,500 million takeover of MultiPlan by Hellman & Friedman, Leonard Green & Partners and GIC Pte Ltd. This deal accounted for 36 per cent of total PE value in May, and was some way ahead of the second largest transaction, which involved Vista Equity Partners teaming up with Bain Capital to acquire US insurance policy manager Vertafore for USD 2,700 million.

North America private equity deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
May-16	1,073	20,590
Apr-16	1,007	20,692
Mar-16	1,202	15,375
Feb-16	1,173	24,625
Jan-16	1,363	15,826
Dec-15	1,387	30,603
Nov-15	1,123	22,143
Oct-15	1,407	101,986
Sep-15	1,309	48,142
Aug-15	1,370	34,040
Jul-15	1,482	24,335
Jun-15	1,437	40,959
May-15	1,285	19,162



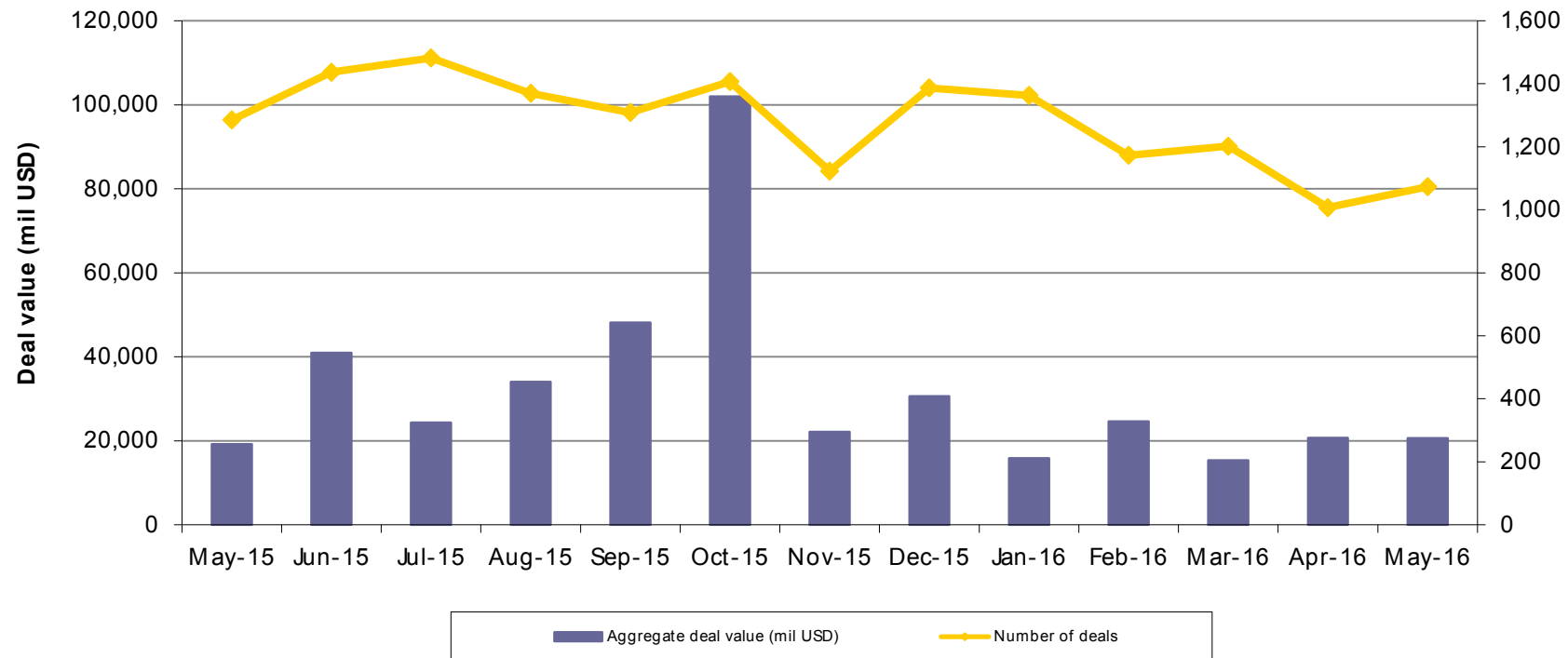
US private equity deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
May-16	1,019	19,940
Apr-16	969	19,748
Mar-16	1,162	15,088
Feb-16	1,135	23,313
Jan-16	1,321	15,595
Dec-15	1,343	30,043
Nov-15	1,071	21,527
Oct-15	1,357	101,723
Sep-15	1,267	47,702
Aug-15	1,320	33,594
Jul-15	1,425	23,769
Jun-15	1,374	36,289
May-15	1,221	18,960

Canada private equity deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
May-16	54	650
Apr-16	37	943
Mar-16	39	280
Feb-16	38	1,312
Jan-16	41	230
Dec-15	44	560
Nov-15	52	616
Oct-15	49	262
Sep-15	42	440
Aug-15	49	445
Jul-15	58	566
Jun-15	63	4,670
May-15	64	202

North America private equity deals by volume and value



M&A target sector by volume

Target sector	May-15	Apr-16	May-16
Other services	882	717	701
Metals & metal products	144	211	176
Publishing, printing	155	145	104
Machinery, equipment, furniture, recycling	183	138	100
Primary sector	80	75	71
Education, health	34	34	44
Wholesale & retail trade	66	54	43
Chemicals, rubber, plastics	58	52	43
Food, beverages, tobacco	29	15	26
Insurance companies	34	37	24
Construction	12	17	18
Post and telecommunications	14	5	16
Banks	24	24	15
Gas, water, electricity	23	22	14
Transport	20	13	12
Hotels & restaurants	10	9	10
Textiles, wearing apparel, leather	7	6	7
Wood, cork, paper	2	5	4
Public administration and defence	4	2	0

M&A target sector by value

Target sector	May-15 (mil USD)	Apr-16 (mil USD)	May-16 (mil USD)
Other services	114,520	34,181	51,404
Primary sector	13,518	8,267	14,012
Machinery, equipment, furniture, recycling	57,214	46,597	7,355
Chemicals, rubber, plastics	10,826	2,569	7,230
Post and telecommunications	17,646	603	4,649
Publishing, printing	1,820	2,135	2,923
Wholesale & retail trade	17,646	675	2,535
Wood, cork, paper	0	9	2,233
Food, beverages, tobacco	996	310	1,835
Transport	6,355	5,802	1,509
Hotels & restaurants	3,083	789	1,498
Education, health	303	2,925	1,241
Metals & metal products	2,048	6,292	1,209
Banks	998	720	579
Gas, water, electricity	1,562	4,375	365
Construction	790	1,013	313
Textiles, wearing apparel, leather	2	35	103
Insurance companies	2,257	638	17
Public administration and defence	5	35	0



Private equity target sectors by volume

Target sector	May-15	Apr-16	May-16
Other services	513	401	443
Publishing, printing	97	76	58
Machinery, equipment, furniture, recycling	108	52	41
Education, health	20	15	14
Metals & metal products	8	6	12
Food, beverages, tobacco	17	7	10
Gas, water, electricity	8	11	9
Chemicals, rubber, plastics	27	14	9
Wholesale & retail trade	17	13	7
Post and telecommunications	4	2	7
Primary sector	13	11	6
Banks	3	5	5
Construction	2	3	5
Textiles, wearing apparel, leather	2	3	4
Hotels & restaurants	4	3	3
Insurance companies	3	2	1
Wood, cork, paper	0	2	0
Public administration and defence	3	1	0
Transport	6	3	0

Private equity target sectors by value

Target sector	May-15 (mil USD)	Apr-16 (mil USD)	May-16 (mil USD)
Other services	8,714	6,229	14,722
Primary sector	1,027	1,666	1,452
Education, health	200	2,526	1,161
Machinery, equipment, furniture, recycling	1,567	4,463	457
Chemicals, rubber, plastics	662	110	442
Publishing, printing	377	1,364	434
Wholesale & retail trade	143	82	187
Food, beverages, tobacco	24	19	49
Metals & metal products	25	42	40
Gas, water, electricity	236	125	32
Post and telecommunications	78	30	30
Banks	26	54	21
Textiles, wearing apparel, leather	2	33	20
Insurance companies	753	5	10
Hotels & restaurants	174	0	2
Construction	7	6	1
Wood, cork, paper	0	9	0
Public administration and defence	5	0	0
Transport	2,940	1,015	0

Top 20 private equity providers

	Private equity firm	Number of deals	Number with consideration	Total deal value (mil USD)	Average deal value (mil USD)
1	Hellman & Friedman LLC	1	1	7,500	7,500
2	Leonard Green & Partners LP	1	1	7,500	7,500
3	Starr Investment Holdings LLC	1	1	7,500	7,500
4	Partners Group Holding AG	1	1	7,500	7,500
5	Vista Equity Partners Management LLC	2	1	2,700	2,700
6	TPG Capital Advisors LLC	1	1	2,700	2,700
7	Bain Capital LLC	1	1	2,700	2,700
8	Apollo Global Management LLC	2	1	1,140	1,140
9	Najafi Companies LLC	1	1	1,140	1,140
10	The Vistria Group LP	1	1	1,140	1,140
11	Siris Capital Group LLC	1	1	643	643
12	Quantum Energy Partners LP	1	1	500	500
13	Baring Private Equity Asia Ltd	1	1	466	466
14	Brynwood Partners Management LLC	1	1	415	415
15	Clayton Dubilier & Rice Inc.	1	1	415	415
16	Denham Capital Management LP	1	1	300	300
17	Sequoia Capital Operations LLC	3	3	260	87
18	Spark Capital Partners LLC	3	3	251	84
19	Welsh Carson Anderson & Stowe	1	1	204	204
20	First Round Capital LLC	5	5	195	39

Notes to editors

Activity is based on the activity of the target company.

Deal status is announced within the time period.

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr.

The date range is 01/05/2016 - 30/05/2016 inclusive.